

# Case Study

“I WAS SOLD IMMEDIATELY AND KASTLE’S MOBILE SENTRY HAS PROVEN TO BE HIGHLY EFFECTIVE FOR US.”

ANTHONY FARANDA,  
SENIOR PROJECT  
MANAGER



## KASTLE SYSTEMS AND CLEMENS CONSTRUCTION COMPANY PARTNER TO ELIMINATE JOB SITE THEFT & VANDALISM

### THE CHALLENGE

Effectively and economically secure job sites that are prone to costly theft and vandalism. Historically, Clemens Construction Company (C3) hired security guards to secure its job sites. In addition to the expense, the results were inconsistent and unreliable including guards falling asleep, not showing up and - in some cases - stealing from the job site.

### THE SOLUTION

C3 found a better alternative to hiring security guards by partnering with Kastle Systems. C3 deployed Kastle’s Mobile Sentry remote video guarding solution at its \$43M multi-unit residential project in Philadelphia, PA. Kastle’s analytics-based smart security cameras automatically detect the presence of intruders and instantly transmit video from the job site to Kastle’s state-of-the-art, 24x7 operations center. Kastle’s video monitoring operators immediately verify the presence of unauthorized persons or vehicles and execute the mutually agreed upon protocols, which include dispatching police to the site and providing real time intelligence to first responders.

### THE RESULT

Within weeks of installation, Kastle’s Mobile Sentry system detected an intruder, which was verified by the operations center who notified the police, and an arrest was made.

“Where security guards sometimes fail, our remote video guarding service succeeds,” says Dave Fisher, General Manager of Kastle’s Remote Video Monitoring Group. “We provide you video expertise to transform how you protect your business – making it more effective and more economical.”

In addition to improving security at its job site, C3 recognized a 51% monthly cost savings in deploying Kastle’s video guarding solution compared to hiring a human guard.